



FLAG

**DATA ON EGYPTIAN EXPORTERS FORM 8**

Code xxxxxxxx

27.07.05

**1. Data on the company:**

Name of the company	
Managing director	
Sales contact person and position	
Tel. No.:	
Fax No.:	
Address	
Email address	
Website	

**2. Data on products:**

Company Products & Trade Name	Range of the products	Custom item (H.S. Code)	ISO / HACCP norms

**Comments :****Copyright**

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## 1. Data on the company:

Name of the company	
Sales contact person and position	
Tel. No.:	
Fax No.:	

## 2. Details on exportable products:

TRADE MARK NAME : xxx	PRODUCTS NAME :		
Collect of Technical Catalogs :			
Process used :			
<input type="checkbox"/> finished product	<input type="checkbox"/> semi-finished	<input type="checkbox"/> sub contractor	<input type="checkbox"/> other

	Finished Product	Semi-Finished	Sub Contractor	Other
TOTAL TURNOVER = T.T				
LOCAL TURNOVER = Lo.TT				
EXPORT TURNOVER = Ex.T				
% Lo.T / T.T				
% Ex.T / T.T				

TOTAL TURNOVER : = 100 %  
EXPORT TURNOVER : = xxx %

## COMPANY EXPORT NETWORKS :

COUNTRIES	FACTORY SUPPLIER	SUB-CONTRACTOR	IMPORTER	AGENT	WHOLESALE	STORE CHAIN	SUPERMARKET	OTHER

Comments :

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## 3. Data on export markets:

Name of market	Existing markets	Targeted markets	Comments and expectations
Middle east market			
North africa market			
African market			
European market			
East block market			
Asian and Australian markets			
American and Canadian markets			
Latin American market			

**Observation:** Kindly tick in the spaces reserved for existing markets and targeted markets and explain your choice concerning the target markets in terms of network, sub-contracting, transfert of technology, sales or industrial agreements, joint-venture....

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**INSTRUCTIONS TO FILL THE TEMPLATE**

To fill the Template “ DATA ON EGYPTIAN EXPORTERS ”, we suggest the following:

**1. Objectives**

**THE OBJECTIVE IS TO OBTAIN A CLEAR DEFINITION OF THE EGYPTIAN ENTREPRENEURS OR EXPORTERS IN TERM OF PRODUCTION AND EXPORT EXPECTATIONS**

**2. Summary and Contents**

**SEE THE ATTACHED TWO DOCUMENTS**

**3. What data**

**THE ENTREPRENEUR OR EXPORTER HAS TO FILL THIS FORM VERY CAREFULLY IF HE WANTS ECS AND FB TAKES HIS REQUESTS INTO CONSIDERATION.**

**THEY HAVE TO DEFINE THEIR EXPORT STRATEGY IN TERMS OF NETWORKS, FACTORY SUPPLIER, TRANSFERT OF TECHNOLOGY, SALES OR / AND INDUSTRIAL AGREEMENT, JOINT-VENTURE.....**

**4. Frequency**

**UPON REQUESTS**

**5. Instructions and remarks**

**WE SUGGEST TO TRaine THE ENTREPRENEURS AND EXPORTERS ON THE SUBJECT “ HOW TO FILL WITH EFFICIENCY THIS FORM”**

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